

Skyline Parking® – The Smart Car Lodging System

Dear reader,

With the start of the New Year it is time to give a brief review ahead of the upcoming Annual Report. The year 2011 was marked by the further development of our two technologies, our intensive marketing strategies, the designing of projects, as well as a continued financing effort and the registering of new patent applications. The extended team can look back with satisfaction on many achievements. At this point, many thanks go to all our customers and investors for their confidence that they place in us, as well as to the whole Skyline Team for its strong commitment.

During the past year we were forced to notice that the building permit processes took longer than we had initially expected. This fact has caused slight delays. However, this allowed us to develop more projects than expected, in accordance with an intensive demand. The expansion of our product range allows us to supply solutions for all applications tailored to any given requirement.

Various exhibitions, customer dialogues, and our worldwide activities show us that the interest in automated and secure parking areas has risen everywhere. Especially in the East, builders appear to be showing a lot of innovation and courage in order to realize advanced solutions.

With the relocation of our offices to Lagerhausstrasse 3, also in the center of Winterthur, we have taken another step in our expansion. Together with our sales agents spread over all continents as well as with our new employees, we are well prepared for the tasks ahead and we will be able to adapt quickly to additional needs.

I hope you will enjoy reading this issue of our Newsletter and wish you a successful 2012.

Yours,

Frido Stutz
Chairman of the Board of Directors

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- Clean Energy Expo Asia
- World Future Energy Summit in Abu Dhabi
- Patents granted for Honkong and Mexico

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New Office Address

At the beginning of the year Skyline Parking moved into its new offices. The **new address** of our headquarter offices is:

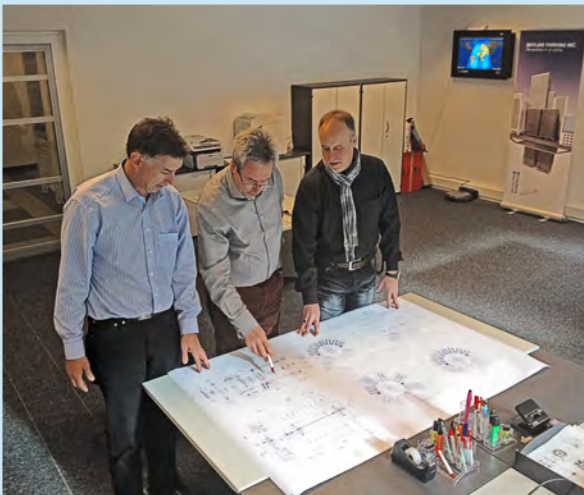
Skyline Parking AG
Lagerhausstrasse 3
CH-8400 Winterthur
New Office Phone Number: +41 52 203 00 03



Map of the Area



The Building



Peter Hossli, Jürg Iseli and Hannes Pillon in Action



The Entrance

Please update our contact details accordingly and come and drop in if you are nearby.

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How one can sell a parking garage thanks to dental pain...

I left the dentist after a root canal procedure. While passing by the car dealer, Auto Zueri West, still with a stunned jaw, I saw a building marker which caught my eye. I then called on the present sales manager. He explained that they planned to develop the 4000 m2 area. In brief I presented an optimum Skyline Parking solution and asked him to pass on our brochure and DVD to the owner. The next morning I got a phone call from him asking me to come by right away. Our system had convinced him of the following: a fully automated parking structure containing 128 parking spaces fitting onto only ¼ of the area would preserve the value of the property. Furthermore, integrated sales offices and delivery boxes would make the process easier, and an integrated washing box ensures that sold cars are shiny and clean. So the owner stopped the earlier building project and decided to go with our proposal, for which he then submitted the building application. The ground-breaking ceremony is planned to be on the first of June of 2012.

Jürg Iseli, CEO

Skyline Parking at the Clean Energy Expo Asia 2011 in Singapore

At the end of November 2011, Skyline Parking AG presented their sustainable high density parking solutions to a broad range of visitors during the 4th Annual Singapore International Energy Week at the Clean Energy Expo Asia (CEEA) in Singapore. The CEEA is the premier Trade Fair and Conference in the Asia-Pacific region which is bringing together the leading players from the Technology, Services, Finance and Government sectors in order to address key issues in the areas of renewable energy, energy efficiency and sustainable mobility.

At the Swiss Lounge, Skyline Parking sales representative Marc Gloor emphasized the advantages of Skyline Parking solutions to Dr. Balakrishnan, Singapore's Minister of the Environment and Water Resources, as well as to Dato Sri Peter Chin, Malaysia's Minister of Energy, Green Technology and Water. The overall feedback was very positive, and a large amount of visitors expressed their interest to learn more about Skyline Parking solutions.

Skyline Parking representatives, together with selected politicians and regional industry leaders, had been invited to a dinner at the private residence of Jörg Reding, the Swiss Ambassador to Singapore. Prior to the dinner, Marc Gloor presented a brief Skyline Parking slideshow to the invited audience.

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The Clean Energy Expo Asia hosted close to 170 international exhibitors and over 130 distinguished speakers, while the annual sustainable energy Trade Fair and Conference, successfully attracted more than 5000 industry players from 62 countries. Sustainable mobility was once again a highlight at Clean Energy Expo Asia.

With the 3rd largest population density in the world, Singapore is seen as the showcase for the Asia Pacific region and an important market for Skyline Parking. According to the Asian Development Bank, Asia accounts for US\$ 100 billion of the total US\$ 500 billion in the global clean technology market. Asia's slice of the clean energy pie is expected to surge in the years ahead as the region increases its commitment to sustainable development, in a bid to counter the effects of climate change, fossil fuel depletion, rapid urbanization and increasing demand for energy.



Exhibition Building



Skyline Parking Booth

(Right picture Sales Rep Marc Gloor)



Talks with Dr. Vivian Balakrishnan, Singapore

Minister for the Environment and Water Resources

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Participation in the World Future Energy Summit (WFES) in Abu Dhabi

This event, which attracts many visitors from the region, is the world's foremost annual meeting committed to sustainable alternative energy generation. The exhibition was opened by UN Secretary-General Ban Ki-moon, and the Prime Ministers of China and South Korea.

Skyline Parking was prominently represented in the Swiss Pavilion. As the sole exhibitor presenting Automated Parking Systems, we generated a great deal of interest. During the economic crises, the local real estate market, of housing and office building construction, has seen a downturn of at least 50 percent. As a consequence, the financial sector is looking for alternative investment opportunities, which we are able to offer them with highly profitable parking real estate.



In this short time, we effectively managed to get in contact with influential personalities and companies leading us to new business opportunities. We have already submitted an offer for a parking system with 320 parking spaces in Abu Dhabi, and have worked out a proposal for another system with 210 parking spaces in London. Furthermore, there is a concrete interest in automated parking solutions in Mecca.

Contact with all these interested parties will now be intensified with the object of closing further business deals.

Jürg Iseli, CEO

Patents granted for Hongkong and Mexico

Thus far, already one-third of the public authorities in those countries in which Skyline Parking has filed its first patent have issued it. This patent protects our basic concepts. This year our second and third patent applications, for the measurement and Dual Lift system, will enter into the national phase with the public authorities in various countries. Furthermore we have filed patent applications with priority dates for the Centering (4), the usage of conventional Sea Containers (5) and the layouts for the different (Herrenknecht)-Shaft Diameters (6). If we receive all these patents and successfully defend them, it will greatly limit competitors' ability to enter the market with new ideas and concepts.

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